



Our insights

• Payments regulations: Understanding the global state of play

The payments industry has undergone fundamental changes over the past ten years. According to the Global Payment Systems Survey (GPSS) conducted by the World Bank, the use of retail payments instruments differs among countries due to cultural, historical, economic and legal factors. [Read more.](#)

• Unlocking credit for MSMEs: Innovations in supply chain finance

The micro, small and medium enterprise (MSME) sector forms the backbone of India's economic structure, accounting for 29% of the country's gross domestic product (GDP) and 49% of its exports. The Government of India (GoI) aims to increase the contribution of MSMEs to India's GDP to over 50% and exports to 75% in the forthcoming years. [Read more.](#)



From around the web

August 2020 was an exciting month for the global FinTech ecosystem. A few curated and handpicked developments in the FinTech sector from the last month are outlined below:

Global

- Covid-19: UK FinTech founders call for more government support. [Read more.](#)
- Singapore establishes Asian Institute of Digital Finance. [Read more.](#)
- Fed partners MIT on 'hypothetical' digital currency. [Read more.](#)
- TransferWise raises \$319M in secondary offering, for \$5B valuation. [Read more.](#)
- UK FinTech Wisefunding enters India. [Read more.](#)
- UK FinTech adoption has increased throughout the pandemic. [Read more.](#)
- Singapore unveils a \$180 million investment to accelerate FinTech development. [Read more.](#)



India

- FinTech investments surge despite adverse times. [Read more.](#)
- All NBFCs can now provide MSMEs loans against dues via TReDS. [Read more.](#)
- UPI saw a record 1.5-billion transactions worth Rs 2.9 lakh crore processed in July. [Read more.](#)
- Razorpay launches payment gateway 'Button' to digitise freelancers, NGOs. [Read more.](#)
- London-based FinTech Firm Sokin Enters India with Razorpay Partnership. [Read more.](#)
- Zerodha to launch 'loan-against-security' product. [Read more.](#)
- Govt to launch digital lending platform Kashi and KYC platform KYC Setu. [Read more.](#)
- Open Credit Enablement Network to launch through 'Sahay' app by September. [Read more.](#)



Regulatory developments

The FinTech industry witnessed a few important regulatory developments in August. A few key developments in the Indian FinTech sector are highlighted below:

- NPCI weighs cap on UPI transactions for payment platforms. [Read more.](#)
- NPCI launches unit to take UPI and RuPay global. [Read more.](#)
- RBI to set up 'innovation hub' to promote financial inclusion, efficient banking. [Read more.](#)
- RBI to allow offline payments through cards on pilot basis. [Read more.](#)
- RBI to create innovation hub with focus on cyber-security, data analytics and delivery platforms. [Read more.](#)
- Finance Minister seeks investment from UAE for Rs 111 lakh cr National Infrastructure Pipeline and agrees to cooperate on FinTech. [Read more.](#)
- UPI set to be more convenient, facilitate more interoperability. [Read more.](#)
- RBI Opens Up Payments Space To Private Sector: Startups, Tech Companies Can Now Compete With NPCI. [Read more.](#)



FinTech tales

Investments

The Indian FinTech ecosystem received a significant amount of funding in the month of August as well. FinTech investments in Indian start-ups from August 2020 are highlighted below.

Start-up	Sector	Amount raised	Lead investor	Source
First Principles Labs	Enabling Tech	USD 10 million	Matrix-Sequoia	Read more.
Eduvanz Financing	Lending	USD 5 million	Sequoia India	Read more.
Blacksoil Capital	Lending	USD 3.3 million	60+ investors through NCDs	Read more.
ZipLoan	Lending	USD 2 million	Stride Ventures	Read more.
Repute Networks	Enabling Tech	USD 1.7 million	Rocket Internet	Read more.
GrayQuest	Lending	USD 1.2 million	Foundation Holdings	Read more.
CityCash	Payments	USD 1 million	Orios Venture Partners	Read more.
Capital Float	Lending	USD 0.4 million	DNG Enterprises	Read more.
Pickright Technologies	WealthTech	USD 0.17 million	100X.VC	Read more.
Stack Finance	Neobank	Undisclosed	SOSV, AngelList	Read more.

Partnerships

The FinTech ecosystem saw a diversified set of partnerships built across different sectors. A few handpicked partnerships that developed in the Indian FinTech space in August 2020 are listed below.

Financial Firm	Partnered with	Sector	Purpose	Source
BoB Financial Services Ltd	Fiserv Technology	Payments	To enable the digitisation of their end-to-end card issuance and processing cycle	Read more.
ZestMoney	Google	Lending	To bring digital lending services to G-Pay	Read more.
SBM Bank	InstaReM	Payments	To enhance outbound remittance, increase frequency of transactions and enhance delivery timings for transfers	Read more.
Orowealth and Kuvera	Amazon	WealthTech	To allow users to save and redeem the accumulated amount with respect to the savings amount	Read more.
Airtel Payments Bank	Bharti AXA General Insurance	InsurTech	To offer shop insurance to retailers and merchants	Read more.
Federal Bank	Fiserv	Payments	To launch the first independent credit card	Read more.
Park+	PhonePe	Payments	To offer an option to pay through PhonePe's digital payment app	Read more.

Acquisitions

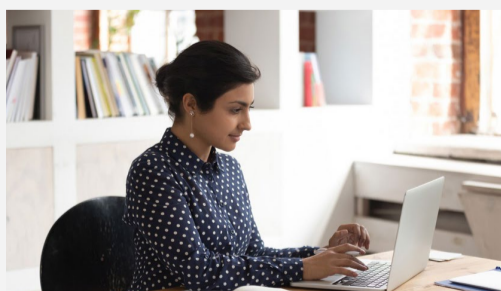
Acquirer	Acquiree	Sector	Purpose	Source
InCred	Vishuddha Capital Management	WealthTech	Entering asset management.	Read more.



Incumbent FinTech initiatives

Here are a few incumbent FinTech initiatives launched by Indian financial institutions (FIs) in August 2020.

- NPCI launches loyalty platform 'nth Rewards'. [Read more.](#)
- NPCI ties-up with APIX to accelerate FinTech Innovations. [Read more.](#)
- ICICI Bank uses satellite images for farm loans to cut costs. [Read more.](#)



Contact us

Vivek Belgavi

Partner, Financial Services Technology Consulting and India FinTech Leader
PwC India

vivek.belgavi@pwc.com

Sanjeev Kumar

Associate Director, FinTech and Innovation Strategy
PwC India

sanjeev.b.kumar@pwc.com

Avneesh Singh Narang

Associate Director, FinTech and Innovation Strategy
PwC India

avneesh.narang@pwc.com

Mihir Gandhi

Partner and Leader, Payments Transformation
PwC India

mihir.gandhi@pwc.com

Joydeep K Roy

Partner, Insurance and Allied Businesses
PwC India

joydeep.k.roy@pwc.com

Amit Nawka

Executive Director, Deals
PwC India

amit.nawka@pwc.com

Amit G Jain

Director, FinTech and Financial Services – Regulatory
PwC India

amit.g.jain@pwc.com