



Asia Pacific Real Estate Conference

1 December 2017 | Mumbai, India



Conference schedule

| Time | Programme | Speakers |
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| 10:00–10:30 | Registration | |
| 10:30–10:35 | Welcome and opening remarks | Mr Manish Agarwal, Leader, Capital Projects and Infrastructure, PwC India |
| 10:35–11:00 | Key note – Speaker from the government | To be confirmed |
| 11:00–11:20 | Macro-economic overview – India, the region and the world | Dr Ajit Ranade, Chief Economist, Aditya Birla Group |
| 11:20–11:35 | The future of real estate | Mr Craig Hughes, Leader, Global Real Estate, PwC |
| 11:35–11:50 | The India reform agenda – what more can we expect? | Mr Gautam Mehra, Leader, Tax and Regulatory Services, PwC India |
| 11:50–12:05 | Networking coffee break | |
| 12:05–12:45 | Session 1: REITs – Looking ahead | <ul style="list-style-type: none"> - Mr Abhishek Goenka, Leader, Real Estate Tax, PwC India (Moderator) - Mr Kwok Kay So, Asia Pacific Real Estate Tax Leader, PwC - Mr Takeshi Nagashima, Deals (Advisory), PwC Japan - Mr Tahir Ayub, Managing Partner, Markets and Industries, PwC Canada - Mr Vishal Kumar, MD, Xander Investment Management - Mr Akshay Gupta, Group Executive Head, Indiabulls Asset Management - Mr Jasmeet Chhabra, Managing Partner, Cerestra Advisors |
| 12:45–13:45 | Lunch | |
| 13:45–14:25 | Session 2: Asia Pacific capital raising trends | <ul style="list-style-type: none"> - Mr Anish Sanghvi, Partner, Tax and Regulatory, PwC India (Moderator) - Mr Amar Merani, MD and CEO, Xander Finance - Mr Ashish Khandelia, Director, Real Estate, KKR - Mr Ashish Singh, MD and Head of India, Real Estate Private Equity, Standard Chartered - Mr Sorabh Jain, Executive Director, LAPIS India - Mr N Shridhar, Advisor and Director, Hiranandani Developers - Mr Dev Santani, Head, Residential Financing, Brookfield - Mr Rushabh Desai, Head, Asia Pacific, Allianz Real Estate |
| 14:25–15:05 | Session 3: Indian investment platforms – around the world snapshot | <ul style="list-style-type: none"> - Mr Bhairav Dalal, Partner, Tax and Regulatory, PwC India (Moderator) - Mr Hiroshi Takagi, Leader, Real Estate Tax, PwC Japan - Mr Bart Kruijssen, Tax, PwC Netherlands - Mr Sulay Sinha, US & International Tax Partner, Asia Pac, PwC - Ms Ming-Huey Lim, Tax Director, PwC Luxembourg - Mr Anuj Kagalwala, Asset and Wealth Management Tax Leader, PwC Singapore |
| 15:05–15:25 | Smart Cities and Digital | Mr NSN Murty, Leader, Smart Cities, PwC India, in conversation with Mr Dinesh Malkani, Founder and CEO, Smarten Spaces |
| 15:25–15:40 | Networking coffee break | |
| 15:40–16:20 | Session 4: Emerging/new asset classes – affordable housing, rental housing, logistics and...? | <ul style="list-style-type: none"> - Mr Sunil Mehta, Partner, Risk Assurance, PwC India (Moderator) - Mr Ryuji Sawada, Partner, Consulting, PwC Japan - Mr Apurva Muthalia, CEO, Fosun Group |

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| | | <ul style="list-style-type: none"> - Mr Venkatesh Gopalkrishnan, CEO, Shapoorji Pallonji Real Estate Development - Mr Amit Bhagat, CEO and MD, Ask Property Investment Advisors - Mr Ravi Agarwal, Co-founder and MD, Signature Global - Mr Vipul Roongta, MD and CEO, HDFC Capital Advisors |
| 16:20–16:55 | Session 5: India going global – a round-up of the outbound options | <ul style="list-style-type: none"> - Mr Byron Carlock Jr, Partner, PwC US (Moderator) - Mr Sascha Goller, Senior Manager, PwC Germany - Mr Amit Unadkat, Real Estate Legal Leader, PwC UK - Mr Adam Handler, Principal, PwC US - Ms Natalie Breen, Real Estate Legal Leader and Partner, PwC Legal International - Mr Bruno Lunghi, Tax Partner, PwC France - Mr Raymond Kahn, Partner, Tax and Regulatory, PwC Japan - Mr Christian Holle, Partner - Financial Advisory (Corporate & International Tax), PwC Australia |
| 16:55–17:30 | Session 6: Survival of the fittest – the latest in corporate and M&A transactions | <ul style="list-style-type: none"> - Mr Shashank Jain, Partner, Deals Advisory, PwC India (Moderator) - Mr John Schellekens, Partner, PwC New Zealand - Ms Anulekha Samant, Director, PwC Singapore - Mr Ramesh Nair, CEO and Country Head, JLL - Mr Ram Chandnani, MD, Advisory and Transaction Services, CBRE - Mr Avinash Sule, Director, Qatar Investment Authority - Mr Arshdeep Sethi, Managing Director - Executive Management, Investments and Alliances, RMZ - Mr M Murali, MD, Shriram Properties |
| 17:30–18:00 | Networking coffee break | |
| 18:00–18:15 | Regrouping and welcoming guests | Mr Abhishek Goenka, Leader, Real Estate Tax, PwC India |
| 18.15–18:30 | Key findings from the PwC and ULI report: <i>Emerging Trends in Real Estate® Asia Pacific 2018</i> | Mr Bhairav Dalal, Partner, Tax and Regulatory, PwC India |
| 18:30–19:30 | Session 7: Emerging Trends in Real Estate and Outlook for 2018 | <ul style="list-style-type: none"> - Mr Gautam Mehra, Leader, Tax and Regulatory Services, PwC India (Moderator) - Mr Craig Hughes, Leader, Global Real Estate, PwC - Mr John Fitzgerald, Chief Executive – Asia Pacific, Urban Land Institute - Dr Niranjana Hiranandani, Co-founder and MD, Hiranandani Group - Mr Abhishek Lodha, MD, Lodha Group - Mr Kishore Gotety, County Head, GIC Real Estate - Mr Neel Raheja, Group President, K Raheja Corp |
| 19:30 onwards | Cocktails and Dinner | |