

# PwC India Business Risk Consulting

Service Offering Deck

June 2023



# Business Risk Consulting Services - Overview

## Who are we?

- **Business Risk Consulting Services** is a team led by **6 Partners, supported by 20+ Directors & 540+ professionals** with background in technical, strategy, accounting and business processes with wide variety of industry and practice experiences.
- Within BRC, we have a pool of team members specializing in various technologies and expertise.

## Our Pool of Resources

### Business Risk Consulting team

- Large pool of resources available to support engagements across different delivery verticals
- Continuous upskilling and technical skill upgrades to have our team equipped and ready to be deployed



150+  
Functional  
Consultants



180+  
Technical  
Consultants



45+  
SAP Certified  
Professionals



20+  
Oracle Techno  
Functional



190+  
IT Security  
Consultants

Together, this combination of people will provide you with the right expertise in the right places at the right time

## Industry Sector Focus

- **FMCG**
- **Oil & Gas**
- **BFSI**
- **Technology Services**
- **Pharmaceutical**
- **E-Commerce**
- **Manufacturing**
- **Automobile**
- **Power & Utilities**

## Automation Solutions

- **Web Based Tool for Access management & Continuous Monitoring**
- **Dashboards for Management Reporting**
- **Ready to deploy automation solutions for Application Security & Business Controls Monitoring**
- **BOT Solutions for Controls Monitoring**

## What we have been working on

150+

Global engagements driven by our team for PwC India, PwC US, PwC UK and PwC UAE network firms

200+

Ongoing engagements being delivered for domestic clients

80+

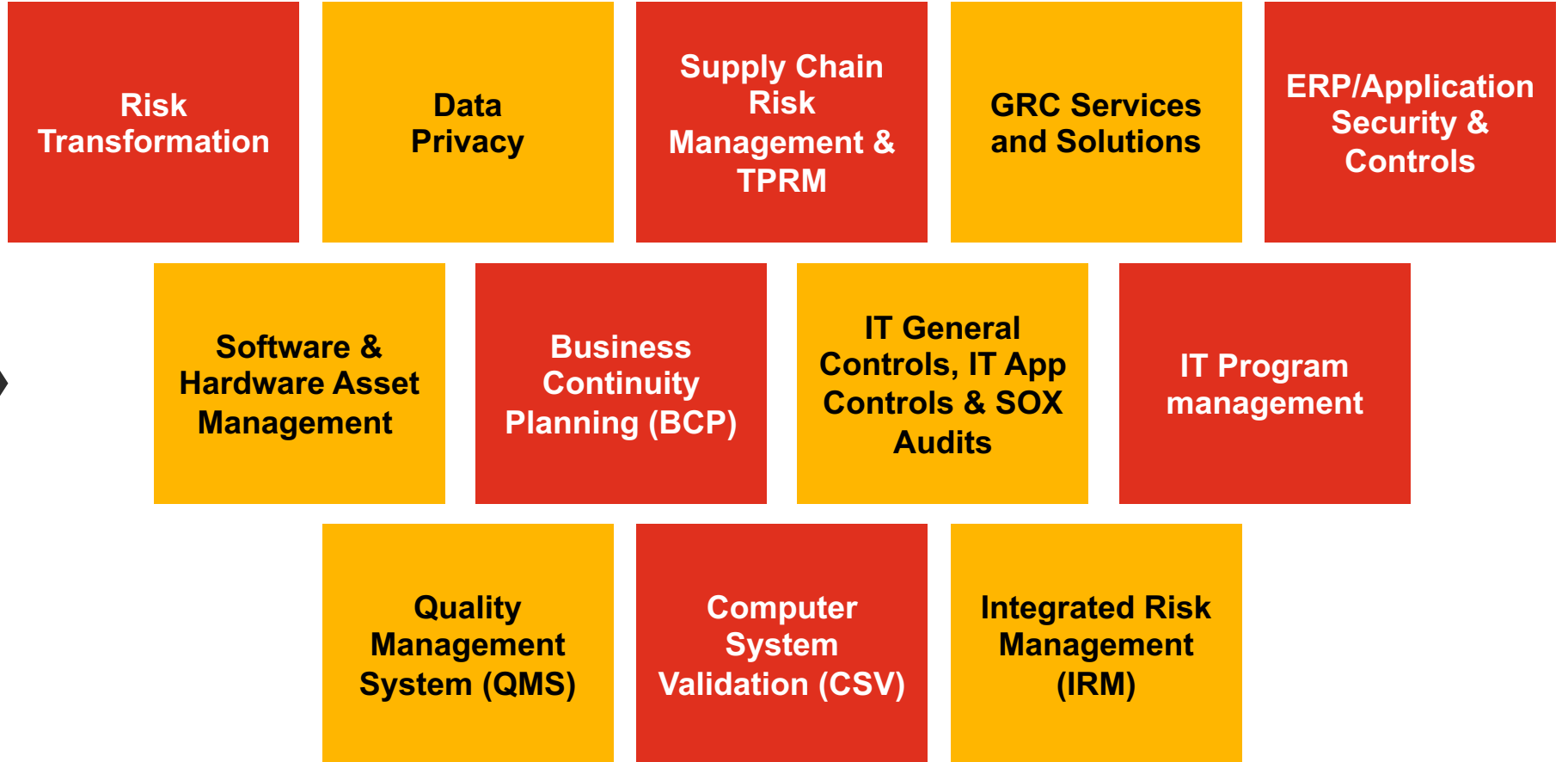
Team members with certifications in CISA, SAP GRC, Six Sigma, ISO 27011, ISO 22301, ISO 31000, ISO 9001

50+

Global Engagements

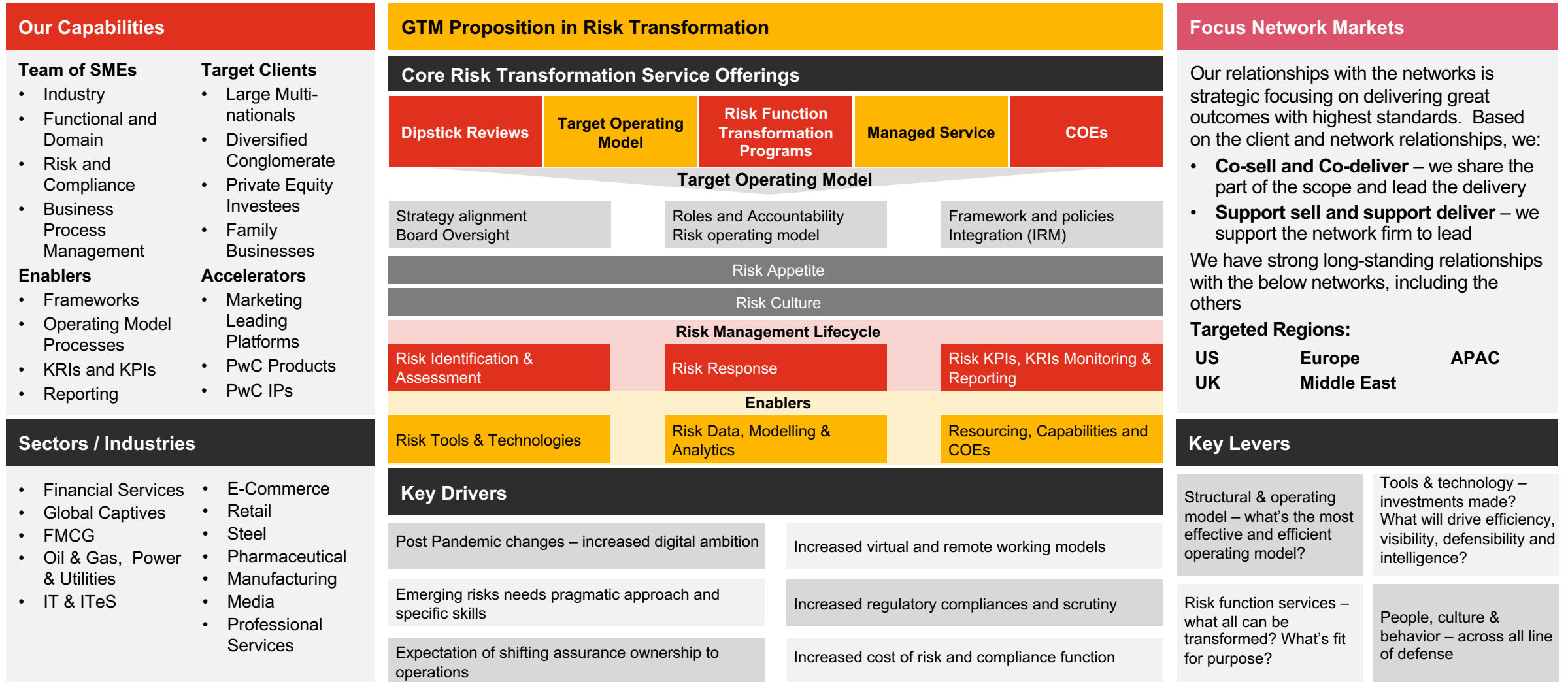
# Business Risk Consulting – Service Offerings

Comprehensive suite of business risk solutions catered to varied industry segments along-with Sector Specific Services





# Services View - Risk Transformation



# Services View - Data Privacy & Protection

#We have worked with clients across industries on Privacy framework design and implementation from Strategy through Execution helping them comply with regulations such as GDPR, Data Protection Bill, India

## Key service offerings

- Data Discovery and classification
- Data Privacy Assessments
- Design and implementation of privacy framework
- Privacy enhancing technologies
- Managed Privacy services

## Global & Local Clientele

- Experience working on Data Privacy with Fortune 500 Companies and large Indian corporates with global foot prints



Covering over 70+ Privacy Laws across the globe

## Our Expertise



50+ Qualified professionals with average of 5+ years experience in privacy & security



Successfully Delivered 50+ Data Privacy engagements



40+ Privacy certified professionals with certifications such as ISO 27701, CIPP/E, CIPM, OneTrust

## Industries



Financial Services



Aviation



Mobile Advertisement



IT/ITES



Pharmaceuticals



Manufacturing



IT Services

## Tested Tools & Methodologies

- Ready to use Policy, Procedures, Process Workflows, Templates & FAQ's
- Automated Toolkits to enable quick Privacy reviews & Data Protection Impact Assessments
- We support in bringing processes in line with these new obligations, from the diagnosis phase to the accompaniment. Our data protection team includes lawyers, consultants, auditors, risk specialists, forensic experts and strategists.

1. Privacy Planning (GDPR, PDP etc.)

2. Personal Data Inventory and Data Mapping

3. Privacy Framework Development

4. Gap Assessment and Implementation Roadmap

5. Ongoing Monitoring

# Supply Chain & Third-Party Risk Management

End-to-end Third- Party lifecycle management

We provide innovative Supply Chain & Third party risk solutions that is value driven and tailored to meet Client's requirements by bringing in the proactive risk identification of risk associated with Third parties and and helping client in implementing an effective risk mitigation strategies

## Our Core Offerings

### Comprehensive Supply chain risk solution in identification, assessment and risk remediation in

- Plan
- Source
- Make
- Deliver
- Return

### Design and implement End-to-end SRM/TPRM model-

- Governance Model
- Design Central Governance,
- Oversight and Guidance

### Integrated risk framework

- covering various risk areas such as,
- Financial risks, Operational risks, Management Risks ,AML /Compliance Emerging Risk areas such
  - ESG, Cyber/Information Security, Modern Slavery

### Managed Services-Third Party Risk Management Lifecycle processes and activities:

- Identification,
- On-boarding,
- engagement,
- Ongoing oversight & change mgmt
- and exit management

## Major client challenges addressed by our Managed Services

Challenges	Complexity
Increasing <b>regulatory scrutiny and compliances</b>	High
<b>Lack of insights on third-party landscape -</b>	Med
<b>An unstructured third-party monitoring process</b>	High
<b>Lack of experts to manage and monitor varied risk postures for third parties on consistent basis</b>	High

## Sample clients:

- Microsoft
- IKEA
- Vedanta,
- ICICI Bank
- Standard Chartered Bank
- Federal Bank
- IDFC Bank
- Barclays
- UBS
- BNY Mellon

## Why PwC India?

- One Stop Provider for end-to-end TPRM needs, supporting clients in their day-to-day business
- Extensive and specialized knowledge across supply chain and third parties across industry domains

## Key Differentiators

- **Experience of handling numerous SRM/TPRM projects** in Industry space helping clients in designing, implementation and running comprehensive Third party risk management prog. Including vendor governance prog.
- **Our 'Depth of Regulatory Knowledge'** to give you a balanced operating model aligned with regulatory expectations
- **Integrated team of experts having global expertise in key domain areas** such Operational, Human rights and Legal and Regulatory, Cyber Security, Reputation, ESG etc
- Our 'Proprietary product such PwC Prudence, **PwC-TP Risk Protect** and other tools help you digitalize and automate TPRM Lifecycle



# Services View - Governance, Risk & Compliance

## Our Capabilities

### Teams

Functional Consultants  
 Technical Developers  
 System Architects  
 PMO, Quality & Risk  
 Infrastructure Support

### Automation

Robotics, AI / ML, Modelling, Data Mining, and CCMs  
 Analytics, PwC IP

### Alliances

Alliances and Relationships with the leading GRC Product Vendors

### Accelerators

Frameworks, Scripts, Operating Model, Project Plan based accelerators

## Sectors / Industries

- Financial Services
- Global Captives
- FMCG
- Oil & Gas, Power & Utilities
- IT & ITeS
- E-Commerce
- Retail
- Steel
- Pharmaceutical
- Manufacturing
- Media
- Professional Services

## GTM Proposition in Risk Transformation

### Core Risk Transformation Service Offerings



### SELECT GRC Use Cases



**Others (Navex, Galvanise, PwC IP)**

## Focus Network Markets

Our relationships with the networks is strategic focusing on delivering great outcomes with highest standards. Based on the client and network relationships, we:

- **Co-sell and Co-deliver** – we share the part of the scope and lead the delivery
- **Support sell and support deliver** – we support the network firm to lead

We have strong long-standing relationships with the below networks, including the others

### Targeted Regions:

- |           |                    |                  |
|-----------|--------------------|------------------|
| <b>US</b> | <b>Europe</b>      | <b>SEAC</b>      |
| <b>UK</b> | <b>Middle East</b> | <b>Canada</b>    |
|           | <b>New Zealand</b> | <b>Australia</b> |

# Services View – ERP Governance, Risk & Compliance

Our GRC team helps in Proactively managing technology risks, business process & compliance risks and maintaining the business continuity and operational resilience. Within BRC, we have a pool of **80+ subject matter experts** in GRC Team who specialize in SAP, Oracle & Security who have delivered wide range of **GRC Projects for Fortune 100+ Companies**.

## Wide Variety of Project Experience...

- 60+ large scale SAP GRC & Security Engagements
- 15+ Oracle Risk Engagements & MS Dynamics Engagements
- 40+ Global engagements driven by our PwC India team remotely
- 40+ Team members with certifications: CISA, SAP GRC, SAP Functional Certifications

## Benefits for your clients..

- Increased Expertise
- Improved Business Focus
- Improved Compliance
- Skilled pool of resources
- Agility & Faster Response Time

## Network Firms:

- PwC Switzerland: SAP GRC, Role-Redesign, SoD Clean-up
- PwC UK & UAE: SAP GRC, SoD Clean-up, Rulebook Review, Mitigation Control, SAP Functional & UI Masking
- PwC US: SoD Clean-up, Mitigation Control, SAP Functional
- PwC Germany, Vietnam, KSA and others

## Our Core Service Offerings in GRC Space

### GRC and ERP Security (SAP, Oracle & MS Dynamics)

- **Managed services** - Application Security & GRC
- **ERP Security** – User access matrix definition, role re-design/ clean-up
- **ERP GRC** – GRC Implementation, pre and post implementation support
- **iRPA** - BOT implementation for continuous monitoring along with SAP GRC AC/ PC

- **Continuous controls monitoring** using GRC PC/ custom scripts
- **Key Risk indicator Definition and design** using GRC RM
- **SOD ruleset** - Rulebook design and analysis
- **Mitigating controls** – Design & automation

## Data Governance & UI Masking

- **UI Masking Implementation**
- **Data governance design and monitoring**
- **Data Privacy and Security**

## Marquee Clients with Network Firms:

- ABB
- Fujitsu
- Compass Group
- National Grid
- PepsiCo Inc.
- Stericycle
- Lifeblood
- First Abu Dhabi Bank
- Saudi Electric Company
- OpenText
- Shell
- CitiBank

## Key Differentiators

- **Past Experience** We have successfully executed multiple large-scale engagements enabling our team wide variety of experiences and assisting clients in their maturity journey
- **People** Experienced resources with diverse skill sets and On-demand resource augmentation
- **Tools & Technology** In-house developed tools to support engagements and Hands-on experience on emerging technologies
- **Off-Shore Delivery** Flexible off-shore, onsite and hybrid model as per requirements
- **Knowledge Base** Good repository of accelerators built over the years for fast tracking engagement execution

## Industry Sector

- Power & Utilities
- BFSI
- Manufacturing
- Automobile
- Technology Services
- Oil & Gas



# Services view - ERP/Application Security & Controls

Enabling clients to design, implement and operate a robust, preventive controls and security environment across their ERP landscape



## Configurable and Interface Controls

- Design and Test
- Continuous monitoring through Centre of Excellence (COE)
- SAP and Oracle GRC Implementation – Process Controls



## Segregation of Duties (SOD) Management

- Role Design
- Managed service through COE
- SAP and Oracle GRC Implementation for Access Controls

## Opportunity Landscape

### Business Process Transformation

ERPs are an integral part of transformation exercises requiring focus on controls and compliance

01

### ERP Consolidation and Implementation

Embedding controls as part of ERP upgrades, consolidation of applications and greenfield implementations

02

Risk Transformation  
Controls automation design focusing on configurable and interface controls

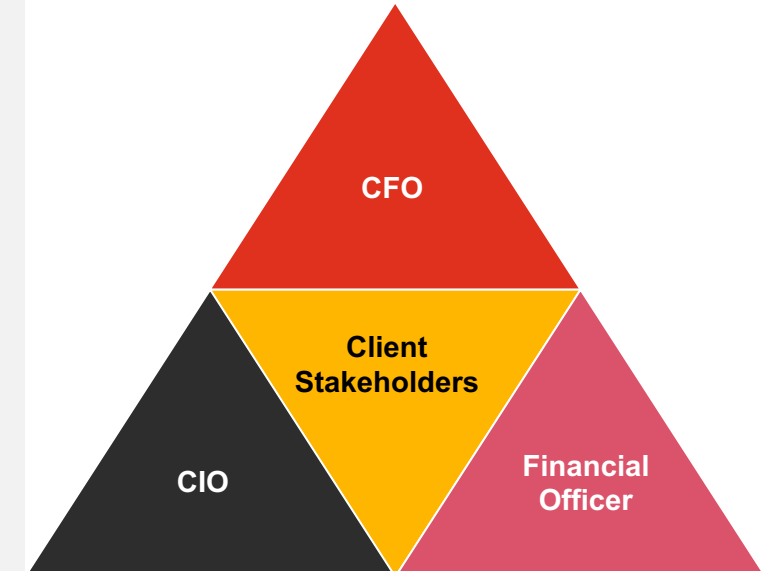
03

04

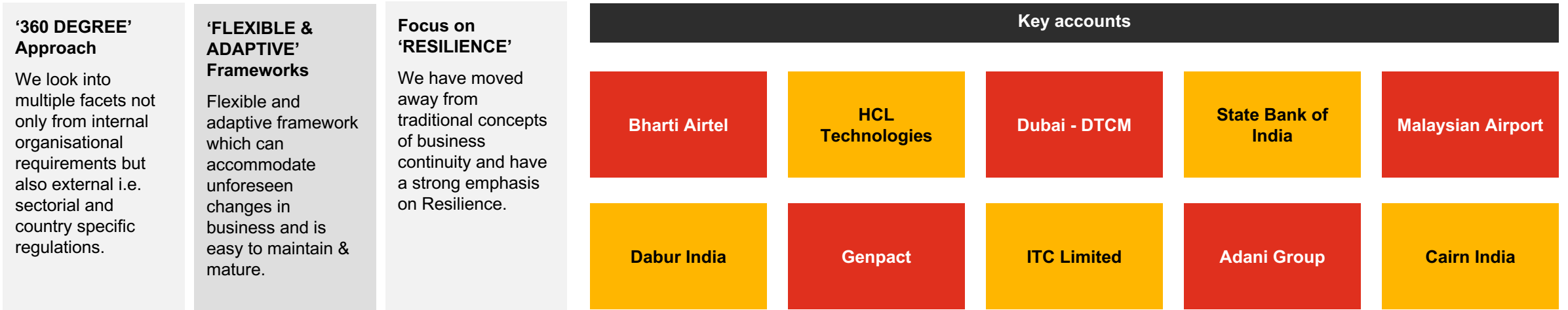
Managed Services  
SOD and controls monitoring challenges – bandwidth, skillset, technological aids

## Benefits derived by clients

- Zero-day readiness for SOX and ICFR compliance
- Optimal reliance on ERP environments by external auditors
- Reduced :
  - cost of compliance
  - involvement of internal teams
  - fraud scenarios
- Permanent reduction of SOD conflicts
- Comprehensive and real time risk monitoring



# Services view - Business Continuity & Disaster Recovery



## BCM Offerings

- |   |   |
|---|---|
| <p><b>01</b></p> <p><b>BCM Framework Implementation</b><br/>End to end implementation of BCM Framework</p>  | <p><b>05</b></p> <p><b>BCM &amp; IT-DR Maturity Assessments</b><br/>Assessment in-order to determine the BCM/IT-DR Maturity of the target organization</p>                                    |
| <p><b>02</b></p> <p><b>BCM Gap Assessment</b><br/>Determining gaps in the existing BCM framework baselined with industry standards</p>                              | <p><b>06</b></p> <p><b>BCM &amp; Crisis Simulation Exercises</b><br/>Simulation of crisis scenario and validation of the response and recover arrangements to determine overall readiness</p> |
| <p><b>03</b></p> <p><b>BCM Risk Assessments</b><br/>Comprehensive continuity focused threat - risk assessments around People, Technology (IT/OT), Site etc.</p>     | <p><b>07</b></p> <p><b>BCM Training &amp; Awareness</b><br/>Developing BCM related training and running BCM awareness campaigns</p>   |
| <p><b>04</b></p> <p><b>BCP &amp; Crisis Management Plans</b><br/>Setting up Enterprise Crisis Management Framework with plans such as Business Continuity Plan,</p> | <p><b>08</b></p> <p><b>BCM Audits, Assessments &amp; Reviews</b><br/>BCM Audits, Assessments &amp; Reviews inline to requirements of Internal Audits, Regulatory Requirements</p>             |

# Services view – IT Audits

## Rich experience in executing offshore engagements

Conducted offshore IT assessments for clients in more than **30 countries**

## Prior experience in conducting similar projects

Conducted IT audits of various **domestic & international organizations**

## Delivery Capabilities

**200+ IT risk management professionals** with various professional certifications such as CISA, CISSP, CEH, ISO 27001:2013 LI & LA etc.

## State of art tools & technologies to provide cybersecurity services

Our **24\*7 IT lab** has high **speed connectivity &** secure infrastructure

## Member firms are utilizing our IT Audits capabilities

**Provided over 200k hours of support to PwC Network firms** for external client service in last 5 years..

## Key Service Offering – IT Audits



IT General Controls Review



IT Governance & Strategy Review



IT Operations review



Application security reviews



IT Risk and Security Compliance Assessments

# Services view – Software & Hardware Asset Management

## Key Service Offering – ITAM Managed Services

Proactive License Management	SAM Tool Management	SAM process design framework	Hardware Asset Management (HAM)	Key Clients	
<p>Proactive software license management for assisting clients with identification of compliance risks and potential cost savings</p>	<p>Support clients with continuous support on industry renowned applications and offering in-house developed tool to manage the inventory</p>	<p>Process review of software lifecycle and maturity assessment based on ISO 19770 standards</p>	<p>IT hardware asset inventORIZATION and review of HAM governance model including recommendations for enhancements</p>	<ul style="list-style-type: none"> <li>• Unilever</li> <li>• Saudi Telecom</li> <li>• Airtel</li> <li>• Infosys</li> <li>• Fareportal</li> <li>• Saudi National Bank</li> <li>• Oxford University</li> <li>• Land’o Lakes</li> <li>• Tata Group</li> <li>• Flipkart</li> <li>• Microsoft</li> <li>• Autodesk</li> <li>• Adobe</li> <li>• VMware</li> <li>• Dassault</li> </ul>	
				Member Firms Alliance	
				<p>Delivered multiple engagements in 11 different countries. In active discussions with more than 10 countries.</p>	

## LMCC Team Capabilities

100+ Dedicated ITAM Professionals	~3000+ ITAM engagements delivered	In-house developed proprietary ITAM Tool	SMEs for 200+ software publishers	SAM Policy Review and Implementation	Certified experts in ITAM Tool Management
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# Services view – CSV

				Service Offerings		
<b>Why?</b> <ul style="list-style-type: none"> <li>All regulators such as US FDA, UK MHRA, and EU EMA have stringent quality management system requirements. 21 CFR Part 11 and 21 CFR Part 820.1/ 820.3/ 820.5 from FDA mandates controls around QMS.</li> <li>All companies are facing increasing cost of non-compliance.</li> </ul>	<b>What?</b> <ul style="list-style-type: none"> <li>Computer System Validation (CSV) is focused on software, infrastructure and computing platform qualification for systems that support regulated activities and records for product quality</li> </ul>	<b>How?</b> <p>Sectors:</p> <ul style="list-style-type: none"> <li>Pharma</li> <li>Technology</li> <li>Chemical</li> <li>Consumer Products</li> </ul> <p><b>Increase footprint in Global corridors:</b></p> <ul style="list-style-type: none"> <li>APAC,</li> <li>MENA,</li> <li>Africa</li> <li>EU</li> <li>Merging CSV as a solution along with PwC solutions offered to regulated sectors</li> </ul>	<b>Computer System Validation / Computer Systems Assurance</b> <p><b>CSV assistance as per GAMP5/ / company applicable requirements, from Validation Planning to Report.</b></p> <ul style="list-style-type: none"> <li>Prospective/Retrospective /Concurrent/Revalidation</li> <li>Risk based right sized approach for validation with Electronic Records &amp; Signatures; Assessments &amp; Reports.</li> <li>CSV documentation package support from URS, FRS, CS, DS, GxP, Risk assessments, DQ, IQ, OQ, PQ &amp; TM.</li> </ul>	<b>CQV and Equipment Qualification</b> <ul style="list-style-type: none"> <li>Commissioning Qualification Verification for GMP facilities (Greenfield &amp; brownfield)</li> <li>FAT, SAT Support</li> <li>Equipment Qualification as per Annex 15;</li> <li>Decommissioning</li> <li>Technology Transfer</li> <li>Facility Design Reviews</li> </ul>	<b>Data Integrity Audits / Assessments</b> <p><b>Assessments for ALCOA Principles as per Data Integrity guidelines</b></p> <ul style="list-style-type: none"> <li>System specific</li> <li>Process specific</li> <li>Enterprise wide</li> <li>21 CFR Part 11</li> <li>Annex 11</li> <li>CSV Audits. Review of CSV Compliance status and remediation's</li> </ul>	
			<b>Risk Management</b> <ul style="list-style-type: none"> <li>Risk Based Gap Analysis – Product Specific / Process specific</li> <li>Enterprise Risk Management (Risk Registers)</li> <li>Development of Risk Management Framework.</li> <li>Integration of Risk into QA Programmes</li> <li>ICH Q9 Risk Management Services</li> <li>ISO 14971 – Device Risk Analysis</li> <li>Validation Risk Assessments</li> </ul>	<b>Business Process Improvements; Automation</b> <ul style="list-style-type: none"> <li>Business Process Improvements, Reengineering.</li> <li>GxP &amp; IT Road map / Strategy.</li> <li>Robotic Process Automation (RPA)/ Robotic test Automation (RTA) assessments and Implementations. Technology enablement for paperless Validation</li> </ul>		
<b>100+</b> Man years of experience of Pharma / Biopharma / Lifesciences / Medical Device Industry Expertise	<b>8+</b> years, average team member experience coupled with audit facing in US FDA, PMDA, MHRA, EU, DCGI , WHO, NPCB.	<b>01</b>	<b>02</b>	<b>Training</b> <ul style="list-style-type: none"> <li>Customized Trainings based on the company need for GxP, CSV and IT Compliance</li> <li>Workshop based trainings</li> <li>1-5 days of Training modules based on the company need</li> </ul>	<b>CSV Compliance Office / Managed Services</b> <ul style="list-style-type: none"> <li>Managing clients IT, Quality and Compliance Services completely or Partially as Managed Services Model.</li> <li>Staff Augmentation / Loan License</li> </ul>	<b>Supplier Audits / Assessments</b> <ul style="list-style-type: none"> <li>Develop Supplier audit framework</li> <li>IT Solution / Application providers, IT Infrastructure Platform Hosting organizations/ CMOs/ Suppliers Audits</li> </ul>
				<b>03</b>	<b>04</b>	<b>Quality Management System</b> <ul style="list-style-type: none"> <li>QMS Review / Develop and Upgrade Services for GxP, CSV and IT.</li> <li>Review; Develop SOPs and Templates and Work Instructions</li> </ul>
<b>70+</b> CSV, CFR, IT Compliance related projects	<b>PMP / ISO 9001:2005 / Six Sigma - Green Belt Skills</b> coupled with domestic and international exposure					



# Services view – QMS

## Key facts...

**\$2-\$20 Mn**  
Cost to address warning letters for LS companies

**4000+** warning letters issued to food companies

**30%** warning letters on QMS for LS companies due to CAPA

**\$500 Mn** Cost of resolving QMS issues

Last 2 years **500+** warning letters on GxP processes for food companies

Average cost is **\$10,000** for executing one CAPA

## Our Service Offerings

### eQMS Implementation

- Assist client with new implementations for eQMS applications like TrackWise, Qualio, MetricStream, SAP ERP, etc.. and Intellect using PwCs tools and accelerators.
- Configure various QMS processes (CAPA, Deviation, Change Control etc.) as per global regulatory standards.
- Configure the application integration requirements with SAP, LIMS, DMS and TMS etc.
- Implement customized reports for the configured processes
- Design and impart trainings to SMEs on the application and make them aware on the various processes, functionality, workflows configured in the eQMS along with dos and don'ts.

### End-to-End implementation of Quality Management Processes

- As-is understanding workshop
- Quality process streamlining and harmonization
- Future state quality management processes finalization
- Establish a Quality Transformation PMO, governance structure, and roles and Vendor evaluation and selection for eQMS
- Alignment of eQMS software to be implemented
- Plan, develop and realize the eQMS software implementation

## Why

- India ranked third worldwide for pharmaceutical production and out of these 500+ are US FDA approved plants - 2000 GMP plants - at least 20% of these are planning to go for QMS automation.
- Compliance with stringent quality standards and rigorous regulations passed by FDA and other global regulations like 21 CFR Part 11 and 21 CFR Part 820.1/ 820.3/ 820.5
- Rising demand for effective management of organizational processes and the need for meeting consumer/ patient safety
- Reduce the corporate risk associated with various quality non-compliances.
- Improves organizational effectiveness with overall increase in compliance and sustainable processes at higher quality with lower cost.
- Promotes accountability at steering committee/ executives level.

## How

- An digital QMS system reduces audit time and findings, and a decreases risk of product recalls.
- We have seen increasing use of automated systems to manage quality in life sciences companies.
- The illustrative processes that are automated include –
  - CAPA,
  - Event Handling,
  - Audit,
  - Change Control,
  - Deviation Management,
  - Complaint Handling,
  - Risk Management
  - Reporting

**PwC has alliance with Veeva and TrackWise in North America.**

### Validation Services (Applicable for Pharma, life sciences and healthcare) Support

- Integrated service for implementation and validation in a single package by utilizing the experts from both the verticals.
- Design and implement CSV deliverables depending on implementation or upgrades
- End to End validation support from GxP analysis to validation reporting for eQMS application

### Application Support

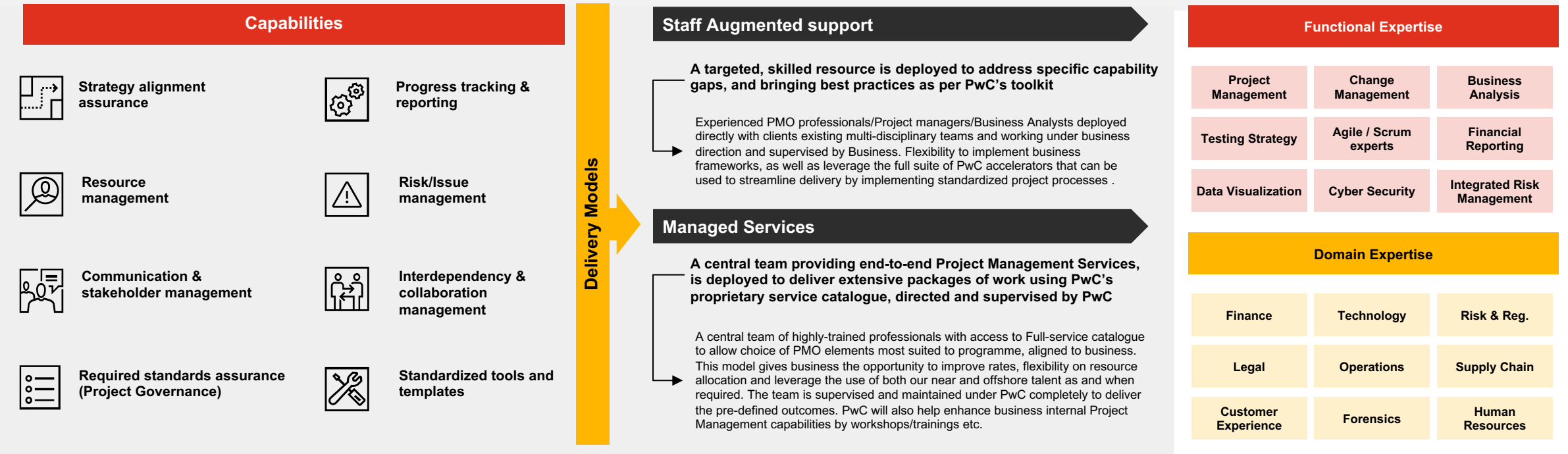
- Provide Application Maintenance Services (AMS) for eQMS application.
- Work on the tickets raised and help ensure resolution is provided as per the agreed SLAs.
- Provide the support in bug-fixing and process enhancements as a part of AMS.

### Sectors

- Pharmaceuticals Industry
- Medical Device
- Consumer Product
- Biotech / Bio Pharma
- Nutraceutical
- Information Technology
- Oil & Gas
- Chemical
- Auto

# Services view – Project Management as a Service

The PwC PMO model is customized based on client requirements and circumstances to ensure active alignment between our added-value services and client needs. The model offers flexibility so that phases sequence and deliverables may be adjusted to meet the client's priorities and requirements.



## Team Statistics

### Team

110+

Experienced Programme Managers at Senior Associate, Manager and Senior Manager grades.

### Accreditations

185+

Industry-recognized project management certifications achieved collectively

### Footprint

80+

Engagements across , including major financial and non-financial accounts

### Experience

85%

Of our team members have minimum 2 years+ hands-on project experience

### Ready to use Templates

60+

Well documented, standardised project management templates ready to use for uniformity

# Services view – Integrated Risk Management

Our team provides range of services such as **strategy and direction, vendor selection, process standardization, end to end implementation and managed offerings across multiple subject areas** spanning across risk domain.

## Product Implementation Expertise

- Oracle Financial Services Advanced Analytics (OFSA)
- SAS Risk Management
- FCCM, ERM, EPM, EGL
- Risk and Finance Data Mart
- Visualization and BI Tools

## Solutions

- Enterprise Risk solutions like credit risk, operational risk, market risk, ALM, LRM, FTP, PFT Pillar II, Stress testing, economic capital.
- Governance Compliance Management
- Financial Crime and Compliance
- IFRS 9, IFRS 17, Balance sheet Planning

## Implementation Services

- End to End implementation of risk solution
- Configuration and Customisation as per client requirements
- Development and Testing of solution
- Automation of reporting framework
- Production and DR Migration

## Managed Services

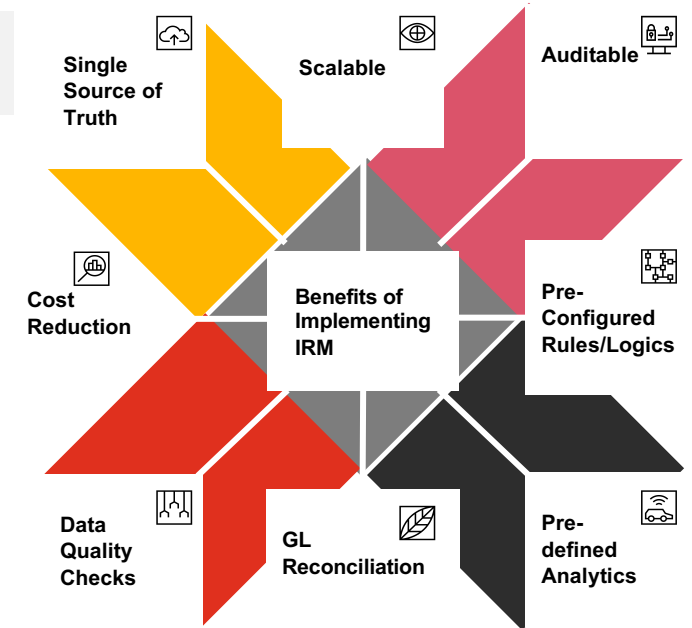
- Level 1 and Level 2 support on various risk tech solution
- Change Management for enhancements
- Daily Batch Execution and Maintenance
- Upgrades and patch applications
- Customised development
- Continuous performance improvement

## Solution Designing

- Provide solution design and technological architecture
- Provide end to end data flow design
- Vendor Evaluation
- Central PMO for risk technology implementation

## System Validation and Assessment

- Review system design and architecture
- Review configuration and end to process
- Suggests GAP and provide solution to fill the GAP
- Suggest enhancements to meet end objective
- Compliance and Data Deficiency Report



## Benefit from partnering with PwC

An integrated, end to end implementation service to manage your Integrated Risk and finance Technology lifecycle



Qualified Professionals



Product Agnostic



Extensive Experience



Sector Agnostic



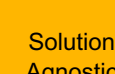
Product Expertise



Technology Agnostic



Tailored Approach



Solution Agnostic

Accelerators Toolkit

Tailored Approach

Commitment to co-creation

# Addressing Pain Points in Project Management

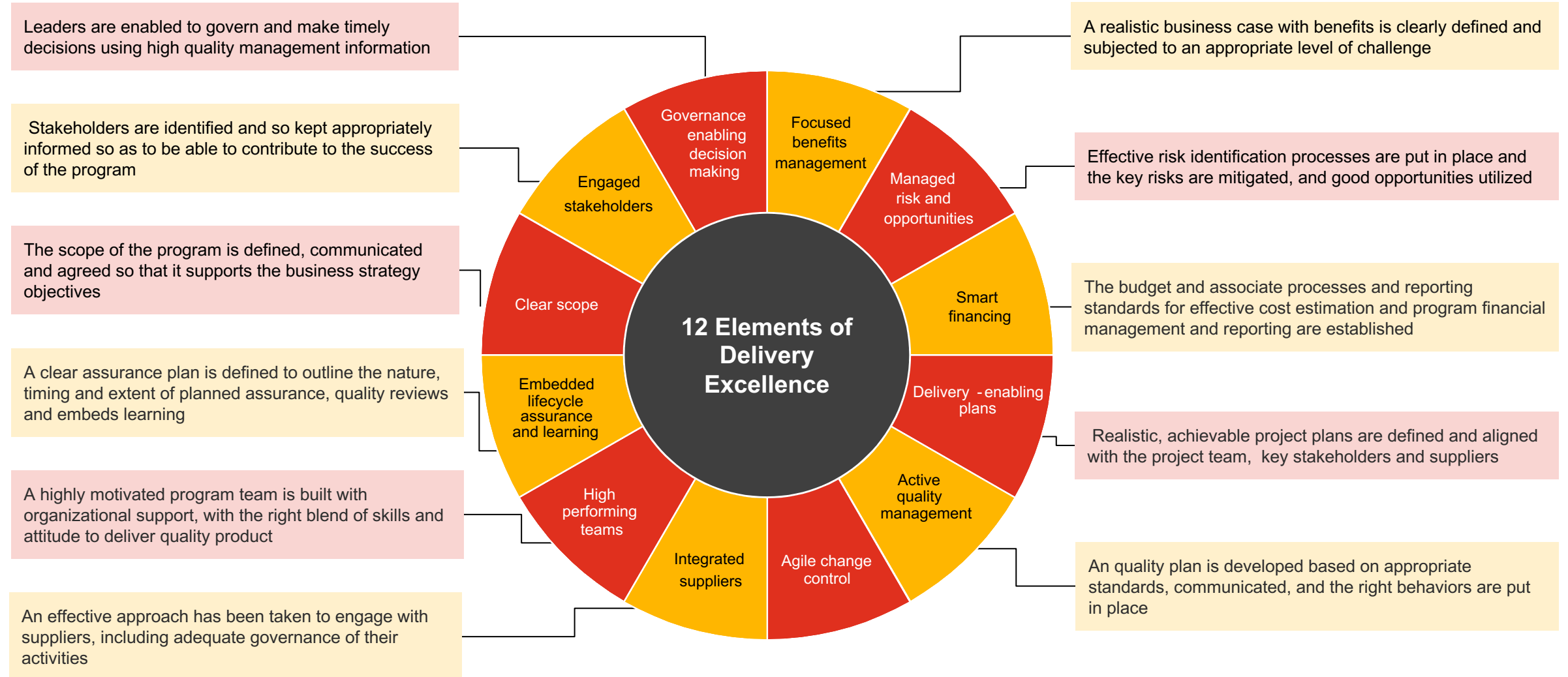
PwC Project managers address potential pain points pre-emptively



**Standardized Templates**

# Services view – Project Management Model Delivery Excellence

PwC has developed a PMO model which assesses and delivers programs and projects using the 12 elements of delivery excellence





# Our Global Presence – Working with Network Firms

Mentioned below is a high-level overview of engagements delivered by our team in collaboration with Network Firms. We have additional credentials in each of the areas and have references available, if needed. We are collaborating with Network Firms on large proposals in GRC & Security Space.

Network Firm	Risk Transformation	Data privacy	Supply Chain & TPRM	GRC Services	Business Continuity	IT Audits	IT Program Management	LMCC
PwC Switzerland		✓	✓	✓	✓	✓		✓
PwC UK	✓	✓	✓	✓	✓	✓	✓	✓
PwC US			✓	✓	✓	✓		✓
PwC UAE	✓	✓		✓		✓	✓	
PwC Australia				✓				✓
PwC KSA	✓	✓	✓	✓	✓	✓		✓
PwC Netherlands				✓				
PwC Vietnam	✓			✓				
PwC Germany	✓	✓						✓

# Collaboration with PwC India

We will leverage Centre of Excellence Structure for you based on the requirements specific to the engagement:

## Dedicated Skilled Resources

- Deployment of dedicated skilled resources having domain expertise
- Scaling up/Scaling down of resources based on project requirement

## Specialized Skillsets

- Availability of Team members specialized in skillsets needed to deliver various engagements (Oracle, SAP, Integrated GRC Solution, Data protection, BCP DR etc.)
- Adaptation to emerging technologies (e.g. iRPA Integration with ERP applications)

## Committed hours from SMEs

- Devoted hours of Subject Matter Experts having relevant experience in conducting engagements virtually
- Committed hours from senior leadership team



## Tools and Technology

- We will leverage our PwC proprietary as well as customized tools for performing engagements.
- Multiple POCs in progress for design & development of automation solutions

## Fast Collaboration

- Depending on the project requirement, we can go for quick collaboration resulting in
  - Speedy resource augmentation
  - Accelerated onboarding to project

## Service Level Agreement

- We will define SLAs/KPIs to monitor and measure the performance of CoE

# Accelerator for Governance Risk & Compliance Solutions & Application Controls

## GRC Access Control

- Library of automated controls to mitigate the access conflict risks and continuous monitoring of the controls
- Comprehensive risk ruleset for **350+ SoD & SAT Risks** across various industries
- Detailed mitigation controls for **200+ SoD risks**
- Customized User Access Review (UAR) solution

## Oracle GRC

- Automated access & SoD controls
- Pre-built library of access & SoD controls
- Advanced Financial controls

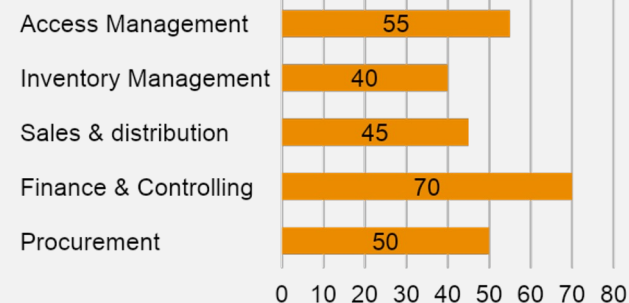
## Oracle Security

- Cross Application SoD Review
- Oracle Security Health Assessment
- Repository of mitigation controls

## GRC Process Control

- Library of automated controls to mitigate business risks
- Custom License Management in GRC
- Customized PowerBI dashboards
- Control design steps for 200+ controls which are globally used

### Repository of GRC PC Automated Controls



## Role Design/Re-design

- Health check reports for role & user access management
- Tool to analyze transactional data of roles & user access
- Repository of task-based roles in SAP
- Optimal Role design in Oracle and pre-built configurable security rules

## UI Masking

- Critical/Sensitive data masking/hide/blocking as per the business need

## SAP ETD

- Custom solution to monitor critical events
- List of custom business rules for **100+ critical events**

## SAP Risk Management

- Repository of system driven risk library to enable centralized risk and controls monitoring in SAP
- Repository of system driven mitigation plans

Our past experience that we can bring during collaboration



Industry Knowledge



Subject Matter Expertise



Strong knowledge database



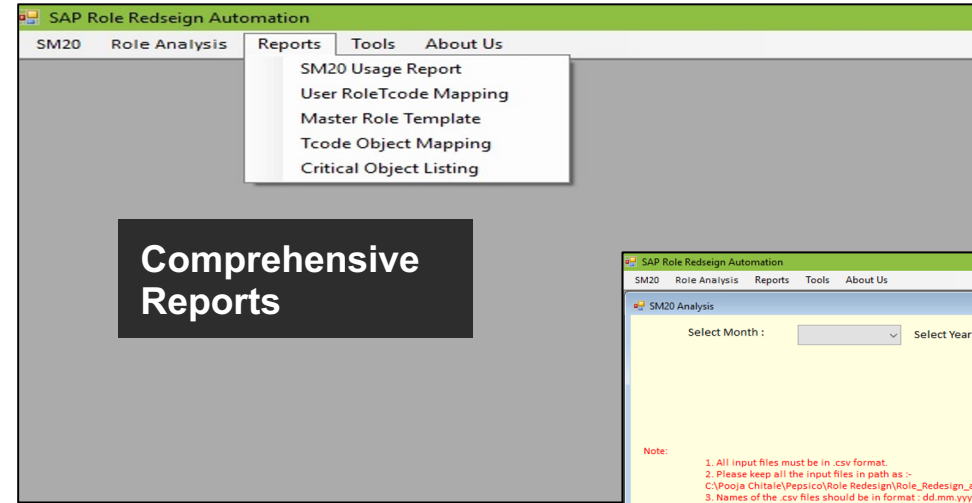
Design thinking approach



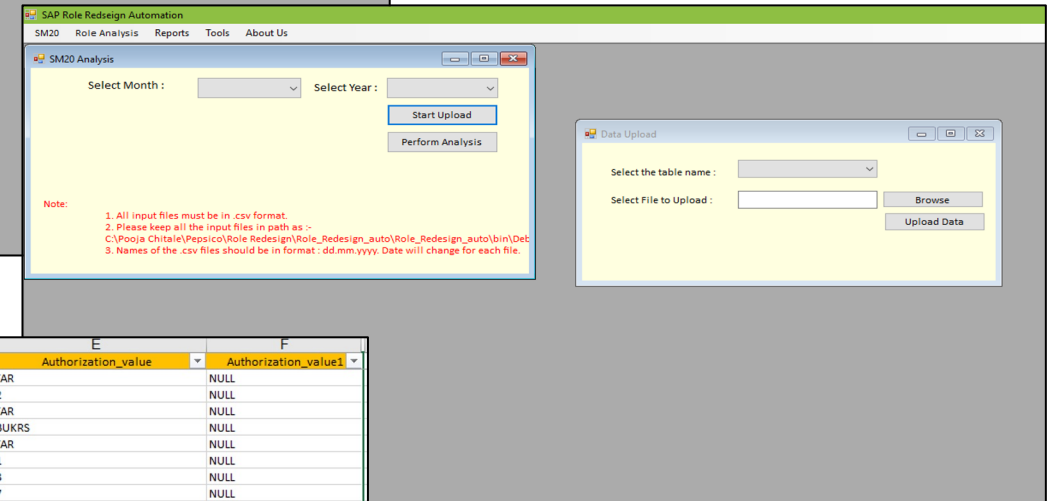
Hybrid Project Methodology (Agile + ASAP)

# Accelerator: Access Management Automation (AMO) Tool

- **SoD Free Task Based Roles** : Tool will help the organization to create the risk-free task-based roles based on the organization's requirement,
- Tool will make the best use of all the existing data and will give the comprehensive reports at each stage
- Tool will have the comprehensive knowledge database for the task-based roles, critical authorization objects and risk library.
- The tool will provide the design for new roles based on the analysis performed on the existing data and industry best practices.
- New tool will be compatible with both ECC and HANA platforms. Necessary changes for HANA compatibility will be incorporated in the tool



**SM20 Usage Analysis**



A	B	C	D	E	F
role	tcode	authorization_obj	Authorization	Authorization_value	Authorization_value1
ZPS:FI:AM:AST_ACQ	ABZON	A_A_VIEW	VIEW	STAR	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ACTVT	02	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ANLKL	STAR	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	BUKRS	\$BUKRS	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ACTVT	STAR	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ACTVT	01	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ACTVT	03	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_ANLKL	ACTVT	77	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_BWART	BWASL	STAR	NULL
ZPS:FI:AM:AST_ACQ	ABZON	A_B_BWART	ANLKL	STAR	NULL
ZPS:FI:AM:AST_ACQ	ABZON	F_BKPF_KOA	ACTVT	01	NULL
ZPS:FI:AM:AST_ACQ	ABZON	F_BKPF_KOA	ACTVT	02	NULL
ZPS:FI:AM:AST_ACQ	ABZON	F_BKPF_KOA	ACTVT	77	NULL
ZPS:FI:AM:AST_ACQ	ABZON	F_BKPF_KOA	KOART	STAR	NULL
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ZPS:FI:AM:AST_ACQ	F-90	A_B_BWART	BWASL	STAR	NULL
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ZPS:FI:AM:AST_ACQ	F-90	F_BKPF_BUK	ACTVT	01	NULL
ZPS:FI:AM:AST_ACQ	F-90	F_BKPF_BUK	ACTVT	77	NULL
ZPS:FI:AM:AST_ACQ	F-90	F_BKPF_GSB	ACTVT	77	NULL

**Output in Excel**

# Citations





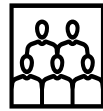
# IT Controls Testing Automation using Robotics

## Context & Background

- Client is one of the largest Oil and Gas exploration and production company operating in India with centers in multiple states.
- 100+ SOX IT control testing, review & maintenance was performed manually by the client
- PwC team proposed a two layered approach for control testing wherein, "Type 1" controls were purely automated by GRC PC. "Type 2" were automated by integrating RPA & GRC PC

## What we Delivered

### IT Process Transformation Outcome



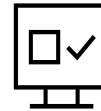
70% Overall effort reduction



85% Increase in the accuracy rate



Centralized repository for controls across 40+ domains



Increased frequency of testing



Leveraging Best Practices of both GRC PC & RPA

The engagement was delivered within a timeframe of 6 months including end to end test of design and testing of effectiveness of controls.

## How did the process transformation helped?

**Auditor Delight** – Since the testing is happening in 100% of the data population with lesser human interventions and more accuracy, the new setup is expected to bring audit cost savings, better governance and reduced time to action on an exception to the client

**Expansion of Work** – Since client has diversified business within India, other business units are actively thinking about adoption of this successful model of control automation

## How did we start?

- We studied all the RCMs in different business processes/systems/ domains which were applicable to the client
- We carefully noted which all controls can be automated and via what technology which will suit the existing IT setup of the client
- Our suggestion of SAP GRC PC, AC and SAP iRPA (SAP BOT) was appreciated for the long-term strategy at the client
- We proposed 80% of automation that could be achieved using the technology suggested
- We delivered 80% of automation promised

## We demonstrated our skills

- We presented demos using sandbox system and relevant case studies for control automation. Our past record of successful implementations helped us achieve our goals

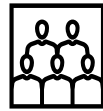
- Domestic
- International

# Business Process Controls Automation

## Context & Background

- Client is one of the leading automobile manufacturer
- As part of their business transformation journey, which will fundamentally change the way they operate their business, client selected SAP-GRC as a technology enabler.
- GRC team was set up to ensure that the process design operate effectively across the company and PwC was engaged to support the implementation of SAP GRC-Process Controls. The in-scope processes are Procure to Pay, Acquire to Retire, Record to Report, Order to Cash, Controlling and Inventory Management.

## Key Objectives



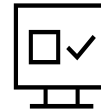
**Effort  
Reduction**



**85%  
increased  
accuracy**



**Centralised  
repository of  
Business & IT  
controls**



**Regular  
control  
scheduling**



**Automation &  
Reporting**

**PwC delivered 160 controls including end to end test of design and testing of effectiveness of controls.**

## Outcomes

**With the automation of these controls, the organization has been able to focus on streamlining and bringing parity and transparency in its business processes and being able to plug the gaps which are either operational or system driven. These controls have also helped in automating reporting on key month end parameters for e.g., instances of delayed vendor payments, instances of overdue amount from customers which were manually extracted, hence saving time for the team.**

## How PwC Approached

- PwC assisted the client team in identifying key controls to be developed, discussed and designed logic for automation of the identified controls
- As part of implementation, developed the logic in system (custom program/standard)
- Carried out the entire lifecycle of implementation, including performing unit testing, assisting in user acceptance testing and fixing the issues identified, if any
- Went live with the controls through planned go-live; moved the development to production environment, scheduled the controls for automated monitoring
- Preparing dashboard for management reporting

## We demonstrated our skills

- We presented demos using sandbox system and relevant case studies for control automation. Our past record of successful implementations helped us achieve our goals

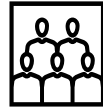
- Domestic
- International

# Controls Baselineing and Testing

## Context & Background

- We assisted a large multinational beverages company in automating and testing its IT controls. The project involved baselining and subsequently automating its global controls library to enable automated testing of IT controls in 44 countries.

## Project Key Objectives



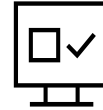
Controls Standardization



Controls baselining



Controls Testing and periodic reporting



Reduction in ineffective controls' status



Enhance process efficiency and eliminate manual intervention

The engagement was delivered within a timeframe of 6 months including end to end test of design and testing of effectiveness of controls.

## How did the process transformation helped?

- Greater assurance through **~100% controls monitoring**
- Continuous improvement** in ineffective controls' statistics

- Controls testing methodology **standardization**
- Streamlined management reporting**

## Project Journey

- Year 1:** Assisted the company in identifying IT controls applicable for each country using their global templates as the base. PwC also assisted the company in identifying design gaps, updating the test scripts and testing the controls
- Year 2:** RPA Introduction: PwC developed scripts to extract configuration related data from SAP servers and analyzed the extracted data using automated tools.
- Year 2-3:** PwC included testing of additional controls by including transactional and master data. Controls automation was further strengthened
- Year 2 onwards:** The project was executed successfully for 4+ years, for 40+ countries and 2,000+ controls tested annually

## We demonstrated our skills

- We presented demos using sandbox system and relevant case studies for control automation. Our past record of successful implementations helped us achieve our goals

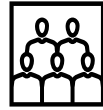
- Domestic
- International

# Supporting Risk Resilience, security design and operations for one of the world's largest Oil and Gas major since 2017

## Context & Background

- PwC is responsible for supporting the client across multiple cyber security requirements to improve their compliance posture, adhere to regulatory requirements and increase the risk resilience of their environment.

## Key Objectives



Management



Efficiency



Reporting



Support



Risk Assessments  
& Vulnerability  
Management

The engagement was delivered within a timeframe of 6 months including end to end test of design and testing of effectiveness of controls.

## Outcomes

**Increased Protection:** Conducted risk assessment across the client's information technology landscape and supported in addressing risk for applications, infrastructure and platforms alike.

**Increased Efficiency and Decreased Cost:** Work with the client's Global In-house Center (GIC) in flexible delivery models to increase GIC workload and deliver consistent outcomes.

**Faster Response Time:** A skilled responsive team driving business agility across various business processes to ensure security becomes a business enabler and not an overhead or a blocker.

## How PwC Helped

- **Protecting the Crown Jewels:** Performed risk assessments based on Client's risk management methodology to identify risk to critical assets
- **eGRC integration support:** Developed, tested and rolled out multiple iterations of client's GRC too. Also delivered integration activities with enterprise applications
- **Cyber Forensics:** Malware and incident analysis to identify Indicators of Compromise (IoC).
- **Data privacy requirements:** Validated the designed controls around Personal Data and completed the necessary review with the Data privacy Legal counsel.
- **Threat and Vulnerability Management:** Execution of Penetration testing activities on core infrastructure and applications includes reporting vulnerabilities and re-testing once reported as remediated.
- **User identity visibility:** Cleanup of user identities across 200+ applications across client's affiliates
- **RPA secure implementation:** Continuously assessed and monitored the nature of the bots that were deployed and incorporated security best practices through workshops/ sessions
- **Risk PMO support:** Risk Project management in area of cyber security, information security, risk assessments and implementations of services/applications across IT

- Domestic
- International

# Thank you

Data classification: DC0 (Public)

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